



# IMPRESSIONS



[www.prospex.com](http://www.prospex.com)

## Prospex bvba

### WHO WE ARE

Prospex bvba (Belgian limited company) is a pioneer in participatory processes for the involvement of stakeholders from various sectors and in diverse content areas. Prospex has a long track record and high-level experience in the identification of stakeholders, as well as in the design and facilitation of engagement processes including workshops/meetings/conferences for international organisations and companies with a specific focus on research and development. Prospex builds its reputation on its unique competences in stakeholder engagement and consultations, through a wide array of participatory methodologies. Its researchers and consultants are accustomed to working in close contact with clients to design and implement focused and tailored services for research, innovation and strategy development.

### WHAT IS OUR EXPERIENCE

- Stakeholder mapping and analysis
- Development of stakeholder engagement strategy
- Fostering science-stakeholder dialogue
- Building cooperation, networks & alliances
- Workshop and event facilitation
- Planning and writing of project proposals
- Writing of scientific books, articles and other publications
- Identification of emerging issues and trends
- Scenario planning and development
- Strategy development and roadmapping
- Vision development
- Negotiation consulting and advice
- Conflict management and mediation



### WHAT WE DO IN IMPRESSIONS

- **Co-leader WP6 (6A: Stakeholder engagement)**
- **Engagement of stakeholders in the research process**
- **Stakeholder mapping (in close cooperation with WP1)**
- **Organisation and facilitation of 15 stakeholder workshops**
- **Creation of an online stakeholder community**
- **Linking of stakeholder engagement to the scientific research in WP2, WP3, WP4 and WP5**

### WE ARE ALSO INVOLVED IN

- VOLANTE
- FOODSECURE
- OPERAs
- BEWATER
- INTRESS
- GLOWA/SAGE
- Projects with e.g. DG RTD, DG EAC, CEPOL, ASEF, DG MOVE, EEA, EIGE, ESF, FRA, UNEP

#### Dr. Marc Gramberger



- Design and facilitation of corporate learning, stakeholder engagement, scenario development and foresight processes
- Co-founder and managing director of Prospex
- Helping clients to identify, understand and master strategic challenges through interactive, creative and thorough interventions

#### Martin Watson



- Design and delivery of multi-stakeholder and communication strategies for government, business and civil society
- Senior Consultant and head of the Prospex EU office
- Methods of cooperation, communications and stakeholder outreach

#### Katharina Zellmer



- Consultant and researcher
- Multi-stakeholder project coordination (FP7 and other)
- Analytical research coordinator at Prospex
- Strategic business development
- Innovation in stakeholder engagement

#### Dr. Steven Libbrecht



- Design and Facilitation of participatory group processes assisting robust decision-making in multi-stakeholder settings
- Senior consultant with Prospex
- Cooperate development, assessing and exploiting the potential of new ideas and innovative technologies